



BOARD OF COUNTY COMMISSIONERS

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July 31, 2014

MEMORANDUM

TO: Proposers and other interested persons

FROM: Christian Boenisch, County Counsel

RE: Notice of Intent to Award for Microwave Radios and Related Equipment

On June 6, 2014 Yamhill County opened proposals submitted in response to its request for proposals for Microwave Radios and Related Equipment.

On July 31, 2014 the Yamhill County Board of Commissioners adopted Board Order 14-444 tentatively accepting the proposal of Star Microwave, Inc. and authorized this notice of intent to award.

This memorandum constitutes Yamhill County's notice of its intent to award a contract for Microwave Radios and Related Equipment to Star Microwave, Inc in the amount of \$292,500.00. If negotiations toward a contract with Star Microwave, Inc. are not successful, Yamhill County reserves the right to negotiate with the next highest ranked proposer.

Any protest of this intent to award a contract for Microwave Radios and Related Equipment to Star Microwave, Inc. must be filed with the Yamhill County Board of Commissioners at the above address not later than 5 pm on Thursday August 7, 2014. Any protest of the award will be managed by the Board of Commissioners or its designee. If no protests are filed by the time stated, the Board may proceed to enter into a contract for the above services any time thereafter.

Accepted by Yamhill County
Board of Commissioners on
7.31.14 by Board Order
14-444

14 JUL 31 P4:22



Yamhill County

"Excellence in Service"

Information Technology, and Telecommunications

636 NE 7th Street
McMinnville, Oregon 97128
(503) 434-7505
Fax: (503) 472-9179

21 July, 2014

Board of Commissioners:

For some time, we have been discussing the need to replace our microwave system. We recently developed and released an RFP that invited vendors to propose solutions to replace our existing microwave system, and propose solutions that will adequately serve our public safety responders. We received proposals from four vendors. A summary sheet with the proposal response pricing, scoring, and reference checks is attached.

There was a group consisting of myself, Rich Leipfert from McMinnville Fire, David Bousquet from Information Systems, and Janis Cameron from YCOM who reviewed the responses in detail. Based upon this review, I am recommending Star Microwave as the successful proposer. The funding for the initial phase of this project is coming from YCOM (\$142,500), and the City of McMinnville (\$150,000). As you are aware, we have also recently prepared a Homeland Security grant proposal for the second of potentially three phases for this project.

I am requesting Board action to publish a "Notice of Intent to Award" to Star Microwave for Phase I of this project in the amount of \$292,500.

Thank you,



Murray L. Paolo
Information Technology

Cc: Laura Tschabold, County Administrator

B.O. 14-444

Microwave RFP vendor response, pricing, scoring, references
21 July, 2014

	<u>Aviat</u>	<u>Day Wireless</u>	<u>Star Microwave</u>	<u>Future Technologies</u>
Option B	\$213,487.00	\$285,514.02	\$199,273.00	\$203,463.54
Option C	212,871.00	92,349.40	65,536.00	57,755.84
Option D	51,925.00	18,343.14	32,716.00	30,438.71
Option E	18,000.00	0.00	49,440.00	0.00
Option G	33,040.00	45,823.25	24,040.00	62,303.50
Total Project Amount	\$529,323.00	\$442,029.81	\$371,005.00	\$353,961.59

RFP Scoring Categories

Satisfaction of Tech. Reqs.	33	10	35	10
Org. Qualifications	15	10	13	5
Cost	15	25	33	35
Total score	63	45	81	50

Star References:

Polk County	On the Star equipment for over three years. System has 7 hops. They do operate on Simulcast(Tait). They are pleased with the support, local and factory. Local support is provided by their radio system vendor, Dan Apperson. They would highly recommend Star. Equipment reliable, little maintenance needed, Star is highly responsive to any issues that have arisen. Serves all public safety for the County, Fire and Law Enforcement.
San Mateo County	On Star equipment for about eight years. System has 36 hops. They do operate on simulcast and P-25 (Motorola). The support from Star is great, they are technically competent. Local support is internal with their radio techs. Feel that Star has been in business a long time, they are on top of things, excellent engineers, and they trust their judgment. They feel that Star would not sell a solution that's not reliable. Serves Public Safety for the County, Fire and Law Enforcement.
Alameda County	On Star equipment for over nine years. They have two separate systems. The Star system is ten hops. They do run simulcast (Motorola). Star is fine to work with, very responsive to requests. Great service. Local support is internal with County radio techs. Would highly recommend Star. Most of their engineers and support staff are former Harris employees who left when Harris became Aviat. System serves Public Safety, both Law and Fire. They felt Star would be an excellent choice for us.

B.O. 14-444