



Yamhill County
OREGON
Excellence in Service

INFORMATION TECHNOLOGIES
636 NE 7th Street
McMinnville, Oregon 97128
Phone: (503) 434- 7505
Fax: (503) 472-9179
Website: www.co.yamhill.or.us

DATE: October 13, 2017

TO: Yamhill County Board of Commissioners; Laura Tschabold, County Administrator; Ken Huffer, Deputy County Administrator

FROM: Shane Hoffman, IT Manager

SUBJECT: Server Room/Telco Room Switch Replacement Capital Projects

As part of the 2017-18 budget process, I identified several priority capital projects for this fiscal year. One of these critical projects is to replace antiquated switches in both the server room and telco room. IT is now ready to proceed with this project.

There are currently two switches in the server room to be replaced with three new switches and three switches in the telco room to be replaced with four new switches. The increase in number of switches is to provide better redundancy and failover as well as increased capacity.

We contacted three vendors for quotes and they are as follows:

Vendor	Number of Juniper Switches	Cost
CDW	7	\$35,710.78
Structured	7	\$74,312.00
TechHeads	7	\$37,905.21

I am requesting Board approval to proceed with the purchase from CDW for seven Juniper switches for \$35,710.78. Installation of the switches will be performed by IT staff. Should you have any questions, please let me know.

Sincerely,

Shane J Hoffman
Yamhill County IT Manager
636 NE 7th Street
McMinnville, OR 97128

Accepted by Yamhill County
Board of Commissioners on
10-19-17 by Board Order
17-425

QUOTE CONFIRMATION



DEAR HELP DESK,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
JHKB949	10/5/2017	JHKB949	7088949	\$35,710.78

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Juniper EX Series EX4300-48P - switch - 48 ports - managed - rack-mountable Mfg. Part#: EX4300-48P UNSPSC: 43222612 Contract: Oregon IT Hardware VAR Contract (5603)	7	3122418	\$4,556.92	\$31,898.44
Juniper Care Next-Day - extended service agreement - 1 year - shipment Mfg. Part#: SVC-ND-EX4300P48 UNSPSC: 81111812 Electronic distribution - NO MEDIA Contract: Oregon IT Hardware VAR Contract (5603)	7	3194016	\$382.28	\$2,675.96
Juniper Networks 40 Gigabit Ethernet Passive Direct Attach Copper Cable - d Mfg. Part#: QFX-QSFP-DAC-1M UNSPSC: 26121609 Contract: Oregon IT Hardware VAR Contract (5603)	7	3136634	\$162.34	\$1,136.38

PURCHASER BILLING INFO		SUBTOTAL	\$35,710.78
Billing Address: YAMHILL COUNTY INFORMATION SYSTEMS ACCTS PAYABLE 535 NE 5TH ST MCMINNVILLE, OR 97128-4504 Phone: (503) 434-7505 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		GRAND TOTAL	\$35,710.78
		DELIVER TO Shipping Address: YAMHILL COUNTY INFORMATION SYSTEMS HELP DESK 535 NE 5TH ST MCMINNVILLE, OR 97128-4504 Phone: (503) 434-7505 Shipping Method: DROP SHIP-GROUND	

Need Assistance? CDW•G SALES CONTACT INFORMATION



Rachel Heaton

(877) 427-2862

rachhea@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
 For more information, contact a CDW account manager

Exhibit "A" 1 of 1
 B.O. 17-425