

2018 YCTA Camera System Ranking

|   | <u>Safety Vision</u>                             | <u>SEON</u>      | <u>Angeltrax</u>                    |
|---|--|------------------|-------------------------------------|
| Price                                       | \$ 89,169.00                                     | \$ 126,105.00    | \$ 126,559.00                       |
| Total # of Cameras                          |  |                  |                                     |
| Minivan                                     | 3  | 3                | 3                                   |
| Arboc                                       | 7  | 4                | 6                                   |
| Champion LF                                 | 7  | 4                | 6                                   |
| EZ Rider                                    | 8  | 7                | 8                                   |
| Gillig                                      | 8  | 7                | 9                                   |
| Champion Challenger                         | 8  | 4                | 7                                   |
| EIDorado Aerotech                           | 8  | 4                | 8                                   |
| Starcraft                                   | 8  | 4                | 8                                   |
| CTE   | 8  | 7                | 8                                   |
| EZ Trans                                    | 8  | 4                | 7                                   |
| Orion                                       | 8  | 7                | 9                                   |
| Aerolite                                    | 8  | 4                | 7                                   |
| Chev 5500                                   | 8  | 4                | 7                                   |
| Escort                                      | 8  | 7                | 8                                   |
|   | Good #   | Too Few Cameras  | OK                                  |
| Warranty                                    | 5 yrs  | 5 yrs            | 5 yrs                               |
| Installation Estimate                       | 6 weeks  | 6 weeks          | TBD                                 |
| Storage Device                              | 1 TB HD Reader w/ SD Card backup                 | 1 TB HD          | 1 TB Platter HD with SC card backup |
| Spare HD Included                           | 2  | 2                |                                     |
| Optional Live View / Tracking capability    | Yes with Cradlepoint - App for phone or computer | Yes/No Vmax Live | Yes - page 27                       |
| Optional Automatic upload with access point | Yes  | Yes              | Yes                                 |

Award

Chosen

Price too high

Price to high

B.O.19-209

YCTA Camera/Video Systems Bid Analysis  
10/10/18

| Vehicle Identification for bid purposes            | Qty of vehicles | Schetky NW with SEON product (each) | # of cameras | Schetky Extended | Safety Vision | # of Cameras | Safety Vision Extended | SEON | # of Cameras | SEON Extended | Angeltrax | # of Cameras | Angeltrax Extended | Lytx | # of Cameras | Lytx Extended |
|--|-----------------|-------------------------------------|--------------|------------------|---------------|--------------|------------------------|------|--------------|---------------|-----------|--------------|--------------------|------|--------------|---------------|
| Vehicle #102 – Minivan                             | 3               | 2,933.10                            | 4            | 8799.3           | 1682.6        | 3            | 5047.8                 | 2191 | 3            | 6573          | 2364.97   | 3            | 7094.91            | 2515 | 4            | 7545          |
| Vehicle #2 – 2017 Arbock Spirit of Independence    | 4               | 3976.15                             | 6            | 15904.6          | 2128.2        | 7            | 8512.8                 | 2871 | 4            | 11484         | 3036.88   | 6            | 12147.52           | 3242 | 6            | 12968         |
| Vehicle #3 – 2018 Champion Low Floor               | 2               | 3976.15                             | 6            | 7952.3           | 2128.2        | 7            | 4256.4                 | 2871 | 4            | 5742          | 3036.88   | 6            | 6073.76            | 3242 | 6            | 6484          |
| Vehicle #401 – 2018 Eldorado EZ Rider              | 6               | 4751.4                              | 7            | 28508.4          | 2258.65       | 8            | 13551.9                | 3901 | 7            | 23406         | 3240.27   | 8            | 19441.62           | 3417 | 7            | 20502         |
| Vehicle #692 – 1994 35' Gillig                     | 1               | 4751.4                              | 7            | 4751.4           | 2258.65       | 8            | 2258.65                | 3901 | 7            | 3901          | 3240.27   | 8            | 3240.27            | 3417 | 7            | 3417          |
| Vehicle # 9401 Gillig                              | 1               | 4751.4                              | 7            | 4751.4           | 2258.65       | 8            | 2258.65                | 3901 | 7            | 3901          | 3626.02   | 9            | 3626.02            | 3417 | 7            | 3417          |
| Vehicle #1307 – 2014 Champion Challenger           | 1               | 3976.15                             | 6            | 3976.15          | 2258.65       | 8            | 2258.65                | 2871 | 4            | 2871          | 3097.32   | 7            | 3097.32            | 3242 | 6            | 3242          |
| Vehicle #8 – 2013 and 2014 Eldorado Aerotech       | 11              | 3976.15                             | 6            | 43737.65         | 2258.65       | 8            | 24845.15               | 2871 | 4            | 31581         | 3240.27   | 8            | 35642.97           | 3242 | 6            | 35662         |
| Vehicle #203 – 2002 Ford Starcraft                 | 1               | 3976.15                             | 6            | 3976.15          | 2258.65       | 8            | 2258.65                | 2871 | 4            | 2871          | 3240.27   | 8            | 3240.27            | 3242 | 6            | 3242          |
| Vehicle # 601 – 2006 Champion CTE                  | 2               | 4751.4                              | 7            | 9502.8           | 2258.65       | 8            | 4517.3                 | 3901 | 7            | 7802          | 3240.27   | 8            | 6480.54            | 3417 | 7            | 6834          |
| Vehicle # 1201 – 2009 International 3200 – EZ Tran | 4               | 3976.15                             | 6            | 15904.6          | 2258.65       | 8            | 9034.6                 | 2871 | 4            | 11484         | 2917.32   | 7            | 11669.28           | 3242 | 6            | 12968         |
| Vehicle # 1560 – 1992 Orion                        | 1               | 4751.4                              | 7            | 4751.4           | 2258.65       | 8            | 2258.65                | 3901 | 7            | 3901          | 3482.07   | 9            | 3482.07            | 3417 | 7            | 3417          |
| Vehicle # 403 – 2006 International 3200 – Aerolite | 1               | 3976.15                             | 6            | 3976.15          | 2258.65       | 8            | 2258.65                | 2871 | 4            | 2871          | 3240.27   | 7            | 3240.27            | 3242 | 6            | 3242          |
| Vehicle #404– Chevy 5500 – Eldorado                | 1               | 3976.15                             | 6            | 3976.15          | 2258.65       | 8            | 2258.65                | 2871 | 4            | 2871          | 3097.32   | 7            | 3097.32            | 3242 | 6            | 3242          |
| Vehicle #407 – 2002 Eldorado Escort                | 1               | 4751.4                              | 7            | 4751.4           | 2258.65       | 8            | 2258.65                | 3901 | 7            | 3901          | 3485.07   | 8            | 3485.07            | 3417 | 7            | 3417          |

