

Yamhill County Supply Chain Localization Grant Program – 2022 Grant Program Overview and Committee Recommendation

Program Summary:

In 2021 the Yamhill County Board of Commissioners approved the use of ARPA funds for a business-direct grant program to support the development of supply chain localization within Yamhill County. After a funding modification in 2022, the program received a revised allocation of \$453,000. In February of 2022, SEDCOR was asked to support the administration of the grant program and in July of 2022 the grant program outline and application drafts were approved by the County.

Grant Program Intended Impacts

Through the COVID-19 pandemic, the term “supply chain shortage” has been commonly used to describe disruptions in receipt of consumer goods but has long been a term used within industry to describe a network of material suppliers. As global supply chains became challenged, we saw that local manufacturers and producers were struggling to procure materials needed to make their own finished goods. The intended impact of this grant program is to support the development of innovative projects that address supply chain shortages for businesses within our region.

Marketing and Application Process:

On September 1, 2022 SEDCOR began grant program marketing efforts, utilizing regional business support partners and media outlets. Program details and media kits were provided to county-wide chambers of commerce, downtown associations, tourism partners, MEDP, WWP, MWVCOG, Business Oregon, the EDAC and the County. SEDCOR also sent out several media blasts, utilized direct mail and social media platforms and took out print space with the West Valley Bulletin and the News Register.

On September 15th the grant program opened to applicants through a portal on the SEDCOR website. The County also posted the portal link on the grant program page of the County’s website. The application portal was open for thirty days and closed on October 15th at 6:00pm PDT. Applicants also had an opportunity to participate in an optional business needs survey and were offered the ability to confidentially submit a two-page marketing plan for review by the grant review committee. Ten applications were received, three of which also included a confidential marketing plan document.

Grant Review Committee Process and Recommendation:

SEDCOR and the EDAC partnered to staff the grant review committee.

B.O. 22-344

Committee Members

Steve Dahl, City of Dundee
Rochelle Roaden, City of Dayton
Shannon Beaucaire, City of Carlton
Deven Paolo, Solid Form Fabrication
Alex Paraskevas, SEDCOR

**Committee Facilitator (non-voting) – Abisha Stone, SEDCOR

On October 24th, the grant review committee met virtually to review the grant packet material which included a copy of the full grant program requirements and eligibility, copies of the applications and confidential marketing materials that were submitted, the grant scoring rubric and individual scoring sheets. Each committee member also reviewed the list of applicants and signed a conflict-of-interest document (provided by the County). No conflicts of interest were identified in this process. Committee members were given four days to read and score the applications.

On October 28th the grant review committee convened in person to review applicant scores and develop the funding recommendation offered below.

Funding Recommendation

#	APPLICANT (BUSINESS)	FUNDING RECOMMENDATION	COMMENTS
4	REVINO INC.	\$ 188,267.00	The grant committee has recommended this project for partial funding. An innovative approach to addressing a clear supply chain need for a very large industry in our county was firmly established by this applicant.
5	NORTHWEST LINEN ASSOCIATION	\$ 92,747.00	The grant committee has recommended this project for full funding. This project aims to lay significant groundwork for industry redevelopment in our region, addressing a need through a thorough and innovative approach.
6	CHAPUL, LLC	\$ 171,986.00	The grant committee has recommended this project for full funding. This project represents a unique yet complex approach to addressing supply chain need in our region.

*Full list of applicants, scores and comments has been included with this submission

SEDCOR will follow up with all applicants to provide assistance with existing projects and future growth.

The grant review committee respectfully requests that the Yamhill County Board of Commissioners accept this funding recommendation and consider allocating the Supply Chain Localization Grant funds of \$453,000, as recommended.

Submitted on behalf of the grant review committee by:
Abisha Stone, SEDCOR
11/3/22

Yamhill County Supply Chain Localization Grant Program - 2022

APPLICANT (BUSINESS)	FIRST NAME	LAST NAME	CITY	PROJECT DESCRIPTION SUMMARY	TOTAL SCORE (Total Possible 3750)	RANK BY SCORE	AMOUNT REQUESTED	FUNDING RECOMMENDATION	COMMENTS
1	CUTTING EDGE METALS	LORE	MCMINNVILLE	Capital investment of a Mill/Turn CNC machining center to expand capability, increase capacity, create more jobs, and help reduce supply chain challenges in the High-Tech and Defense industries.	3619	4	\$250,000.00	\$	The grant committee felt this was a good project for internal business growth but did not feel it effectively met the requirements for developing innovative approaches to supply chain solutions. We are hopeful this applicant will work with SEDCOR and Business Oregon to identify other resources for business growth.
2	SPRINGBROOK FARM	CHRISTIAN	NEWBERG	This project will fund the construction of a traditional floor matings and multi-use facility on Springbrook Farm, an historic family farmstead. The facility will be used to clean, process, store, & market a high quality Willamette Valley base malt grown on the property and an nearby farmland. The grant will fund R&D, facility buildout, training/staff, marketing/PR, soil/site improvements & measures reducing energy use.	2783	6	\$450,000.00	\$	The grant committee felt this was a good project for internal business growth but did not feel it effectively met the requirements for developing innovative approaches to supply chain solutions. We are hopeful this applicant will work with SEDCOR and Business Oregon to identify other resources for business growth.
3	EXCEL TECH ONE INC.	MATT	MCMINNVILLE	ETI is applying for funds to match investment in new reflow oven equipment. New reflow ovens will increase ETI manufacturing output to serve more specialized industries and help increase quick-turn manufacturing throughput.	2525	7	\$7,500.00	\$	The grant committee felt this was a good project for internal business growth but did not feel it effectively met the requirements for developing innovative approaches to supply chain solutions. We are hopeful this applicant will work with SEDCOR and Business Oregon to identify other resources for business growth.
4	REVINO INC.	KEMAN	NEWBERG	Revino will sell new refillable wine bottles, collect used bottles and process via a robust cleaning process to ensure they are cleaner than new and ready for resale. This project will be contained within a 30-mile radius of our facility including: bottle manufacturing, sales and collections, washing and resale. This allows us to reduce supply chain disruptions due to the COVID-19 public health emergency and its knock-on effects. This project reduces overall supply chain distances, lowers costs, ensures glass supply and reduces the carbon footprint of packaging.	3297	2	\$399,523.60	\$	The grant committee has recommended this project for partial funding. An innovative approach to addressing a clear supply chain need for a very large industry in our county was firmly established by this applicant.
5	NORTHWEST LINEN ASSOCIATION	SHANNON	WELSH	Fiber flax (Linum usitatissimum) yields the fibers that are woven to make high-end linen clothing. From the late 1800s-1950s, beautiful blue fields of flax bloomed each spring and fall in Yamhill County. Grown for the U.S. military to equip our troops during the war, this project offers farmers seed growing and training opportunities to bring this commodity crop and infrastructure back to Yamhill County. The project brings good jobs and long-term supply chain solutions between upstream agricultural producers and downstream manufacturers, making Yamhill the first place to bring this economic opportunity back to American soil.	3083	3	\$92,747.00	\$	The grant committee has recommended this project for full funding. This project aims to lay significant groundwork for industry redevelopment in our region, addressing a need through a thorough and innovative approach.
6	CHAPUL, LLC	PAT	MCMINNVILLE	This project aims to advance Chapul Farms' production of animal feed and soil fertilizer products in Yamhill County. The two primary products include 1) dried larvae for animal feed markets and 2) frass soil fertilizer products, both high-value markets currently imported into the state from China and Canada, respectively.	3422	1	\$171,986.00	\$	The grant committee has recommended this project for full funding. This project represents a unique yet complex approach to addressing supply chain need in our region.
7	KRATOS FIV FITNESS, LLC	WESLEY	NEWBERG	This project is focused on increasing exposure and demand of four five-year resistance training devices manufactured in Newberg/Oregon by Kratos Fiv Fitness (Kratos). The goal of this project is to increase the exposure and demand of the technology through marketing, advertising, and partnering with key influencers to create readily available training content and exercise programming.	2170	8	\$103,500.00	\$	The grant committee understood the application to be aimed at marketing an existing product line and did not establish a clear understanding of an existing supply chain need. We are hopeful this applicant will work with SEDCOR and Business Oregon to identify other resources for business growth.
8	OREGON BARREL WORKS	RICK	MCMINNVILLE	OBW is seeking funding to upgrade its stave production facility to increase its production of locally sourced oak barrels, increasing the availability of barrels made from native Oregon Northwest wheries, distillers and brewers.	2778	5	\$69,400.00	\$	The grant committee felt this was a good project for internal business growth but did not feel it effectively met the requirements for developing innovative approaches to supply chain solutions. We are hopeful this applicant will work with SEDCOR and Business Oregon to identify other resources for business growth.
9	WONDERBAR FARM/DAIRY	BEVERLY	DAYTON	**A project description was not provided by this applicant**	1747	10	\$41,000.00	\$	This project did not appear to be offering an innovative supply chain solution and/or the project was not fully understood by the committee, based on the information provided. We are hopeful this applicant will work with SEDCOR and Business Oregon to identify other resources for business growth.
10	PIONEER PARK RESIDENTS COMMUNITY	ROBIN	ZIMMERMAN	LAFAYETTE The newly-formed Pioneer Park Residents Community cooperative is under contract to purchase the land beneath the manufactured homes of its members. This land in Lafayette contains 104 of the 2,191 manufactured housing sites in Yamhill County which, if resident-owned, will remain affordable for service workers so critical to Yamhill County's tourism industry. The cooperative will manage its own manufactured housing community as the cost of the land acquisition will help to maintain and to stabilize the supply of affordable housing for service workers, especially in the healthcare and food service industries, in both Lafayette and broader Yamhill County.	1774	9	\$750,000.00	\$	The grant committee felt this project clearly did not meet the requirements outlined for this particular grant program. The committee is hopeful that they will work with State partners to identify possible resources.

Total In Requests: \$2,263,656.60
Total Available Funds: \$203,000.00

Accepted by Yamhill County
Board of Commissioners on
11/10/22 by Board Order
22-344